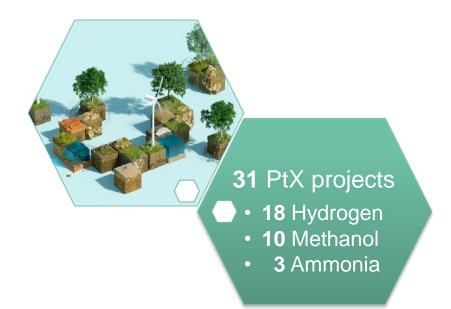


### North Sea's Energy Potential

- Denmark can become a net exporter of offshore wind energy with a capacity of 25-35 GW in the Danish North Sea by 2050
- PtX plants can stabilise electricity prices and support the expansion of renewable energy in Denmark's expected 35 GW offshore wind build-out





# The Roadmap project: Longlisted **81** potential green corridors Århus Esbjerg More?? Passenger traffic, 2019

# Identifying pilot project suitable for ammonia

• Short-listed 6 promising green shipping corridors:

Hirtshals – Larvik

Ystad - Rønne

Umeå – Vasa

Stockholm – Turku

Sandefjord – Strømstad

Torshavn – Reykjavik - Nuuk

#### Providing green ammonia to shipping in Esbjerg

#### Pilot project stakeholders



**HØST by CIP** 



Danish port Port of Esbjerg



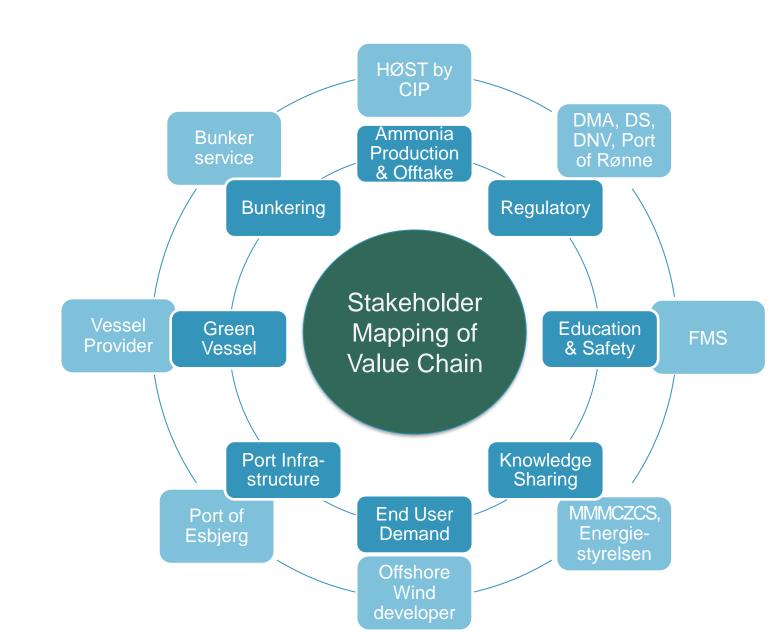
Bunkering company Monjasa



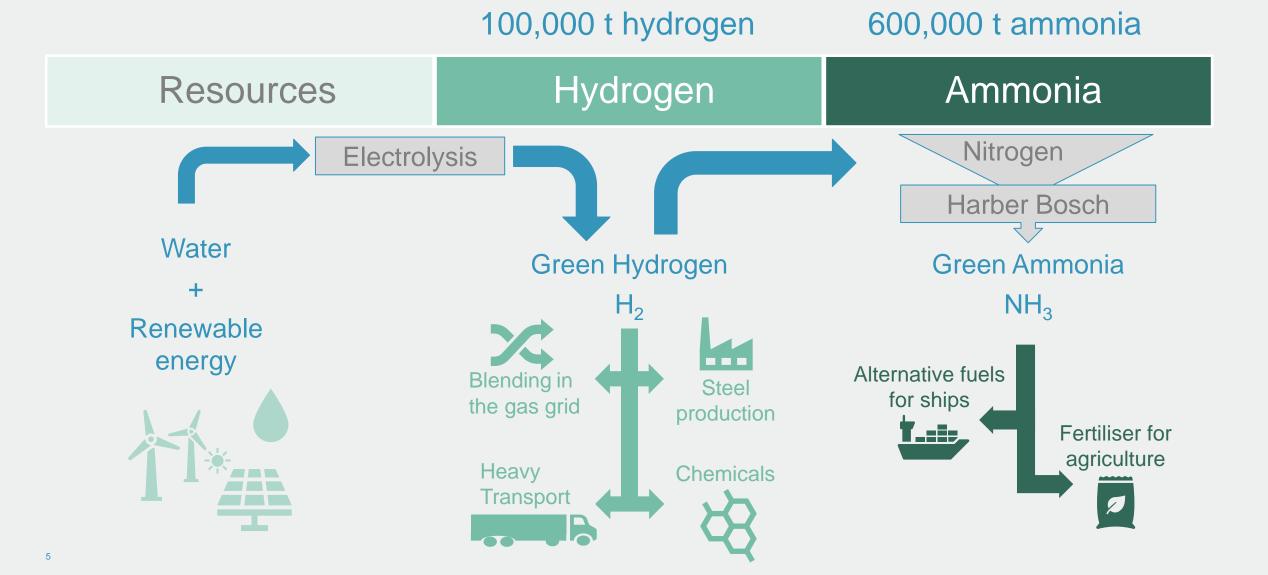
Danish Shipowner and short sea RoRo operator **DFDS** 



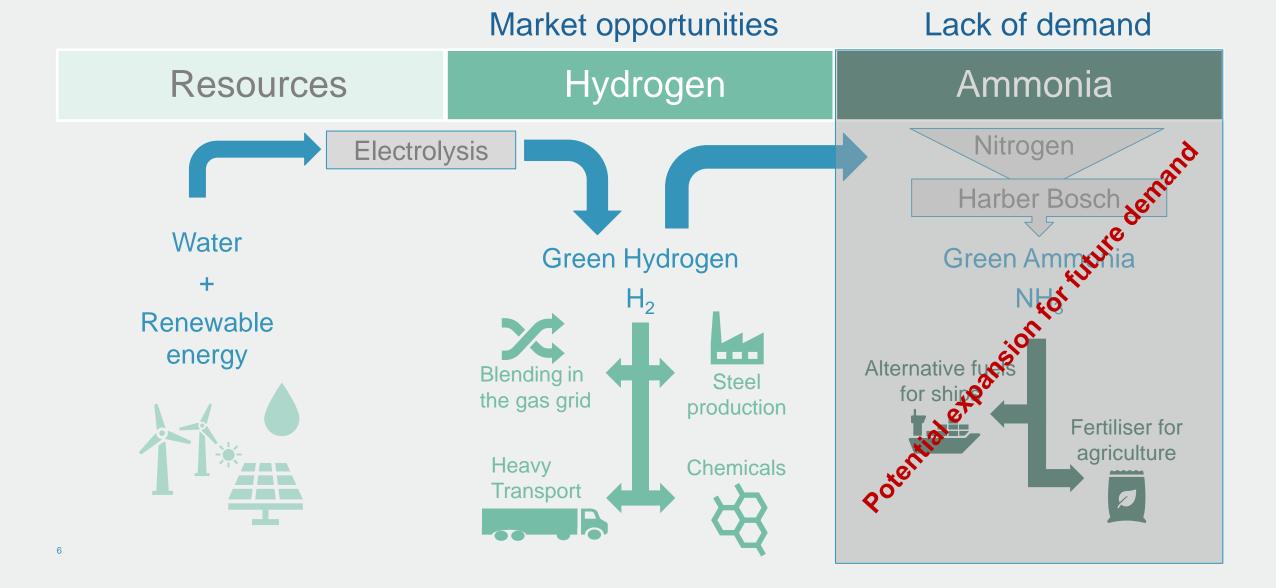
Short sea container feederline operator **Unifeeder** 



#### **HØST** in planning



#### **HØST** now



#### **Identified Barriers**



Energy cost/ competitive pricing



Political decisions



No existing supply chain



Infrastructure



Ammonia supply chain safety requirements



Technical maturity



Long-term offtake agreements



Misalignment



Public perception

#### **Main Barriers**

### Demand and cost

Energy cost/ competitive pricing

Political decisions

Long-term offtake agreements

### Technology and safety

Ammonia supply chain safety requirements

Technical maturity

Public perception

## Fuel availability

No existing supply chain

Infrastructure

#### Misalignment

#### **Actions to overcome barriers**



Collaborative Cost and Risk
Management Tools

Procurement policies

Green financing

Contracts for Difference (CfD)



Developing a Shared Framework Unified approach to safety standards

Promotion of infrastructure

Standardized GHG emissions tracking

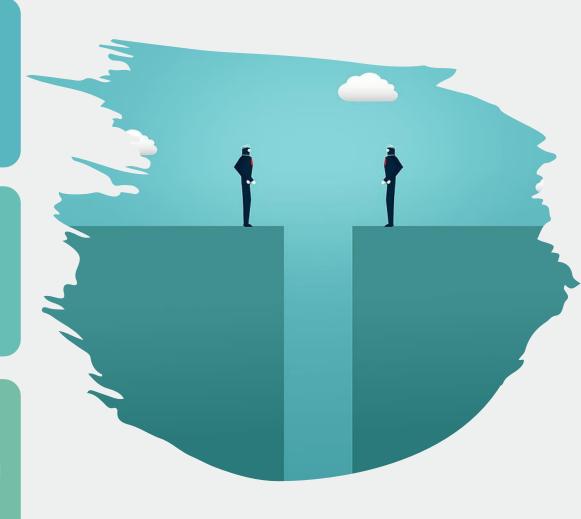


Alignment of stakeholders

Structure incentives

Funding

Recognition to reward alignment with common goals





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